

More 'Power' in a smaller space.



Our Innovations have struck a chord, across the world. Your task is to conquer the markets of Asia Pacific.

Enterprises, telecom service providers and wired & wireless networks, globally, are looking for intelligent power solutions... that save space and cost. And they rely on **Valere Power** to provide these solutions. Founded in 2001, headquartered in Texas, USA Valere has created high-efficiency DC power distribution systems that take less space, dissipate less heat and provide new remote management capabilities. Based on our cutting-edge, patented power conversion technology, our products take 60% less space; generate 35% less heat; combine reliability and advanced features of remote monitoring that reduces maintenance expenses.

Our blue-chip customer base includes the largest wireline and wireless carriers, major enterprise and industrial companies and OEMs. As we are all set to mesmerize companies in Asia Pacific with our intelligent products, we are looking for:

Regional Sales Director

(South East Asia)

An ambitious and self-motivated leader, you will develop the market for us in South East Asia, based out of India. You should be a B.E / B.Tech / MBA, with minimum 10 years of experience in selling telecommunication components or systems to OEMs and service providers. A strong understanding of wireless market and customers; and a strong background in DC power systems, AC-DC power supplies, UPS or batteries is desired.

System Engineering Manager

(Asia Pacific)

You will provide technical support to the regional sales team and the local contract manufacturers; generate the compliance document with the customer RFP & configure the systems based on the customer requirement; provide alternative solutions to customers; interface effectively with the technical team, to meet the customer requirements; identify alternate components in the region towards cost reduction, quality & delivery improvement and coordinate with local labs / parent organization in US for their evaluation.

You should be a B.E / B.Tech / M.E / M.Tech, with 10 years of relevant experience, preferably in a multinational telecom power systems organization. Familiarity with TEC specifications for power systems and TEC / DOT QA qualification process is required. Familiarity with regional telecom power specifications is a plus. Willingness to travel extensively in the Asia Pacific region is a must.

Excited. Rush your résumé to:
jobs@valerepower.com



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